

Student Counsellor

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Company: Tanqeeb

Location: Manama

Category: other-general

At Glinks, we are looking for an enthusiastic, dedicated & compassionate **SeniorStudent Counsellor** looking to join our head our counselling department. The responsibilities of the senior student counselor include supporting the emotional and professional growth of students, developing and monitoring counseling support programs, and providing educational and vocational guidance.

Roles & Responsibilities

Counsel students regarding abroad education opportunities such as regarding Country, Course, Universities, and programme selection, and career planning with accurate information.

Provide students with materials related to a career of their choice or career counseling to suit their skills.

Understand the requirements of each lead enquiry through a thorough fact-finding mechanism.

Generate leads for potential students & build a pipeline of future business.

Call potential customers on regular basis to generate business

Conduct & attend events (Online as well as in person) to interact with potential customers.

Ensure parent/student leaves with a positive word of mouth which can bring more clients and increase referrals

Stay updated about the various study abroad programs offered by College/universities and use the knowledge in helping students

Receive client details and judge the suitability of the candidate for the course and university of his/her choice and accordingly give guidance.

Assist with activities to promote Universities represented by the Company

Analyse the mind-set of the students who are interested in abroad education and Motivate and encourage clients to take up the course.

Identify & Establish sources of Strategic Alliance Partnerships (Schools, Universities, Academic Institutions)

Check Team's performance regularly and takes corrective action proactively

Conduct One on One interactions with team members as per the required formats & policies

Effectively deal with team issues and resolve them amicably.

Liaise with sponsors and government agencies as and when needed

Student Counsellor Requirements:

Bachelor's or associate's degree in counseling.

Master's degree in counseling may be advantageous.

Minimum of 5 years professional counseling experience, preferably in an educational field.

Knowledge of placement testing and career, personal, and educational assessment.

Excellent active listening and communication skills.

Patient, friendly, and accommodating personality.

Social perceptiveness and an understanding of body language.

Excellent interpersonal, presentation and mediation skills.

Good at Negotiation and Team Management Skills

Location– Bahrain

Availability– To join immediately

About the Company

Glinks Internationals a 12-year-old organization mainly focused in world-class study abroad consultation services for students aspiring to expand their academic knowledge with global exposure. Representing + institutional partners across 15+ countries, we are committed to providing the highest standards of excellence and hassle-free premium services. As a trusted interlocutor to both students and institutions, Glinks International helps institutions to source and enrol capable candidates. With substantial presences in Middle East & India, Glink uses its established infrastructure to communicate study programs to aspiring students of these regions.

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