Bahrain Jobs Expertini®

Senior Make up Artist - SAKS Bahrain

Apply Now

Company: Tangeeb

Location: Manama

Category: business-and-financial-operations

Who We Are

We are a leading partner for luxury across the Middle East. With more than stores, brands and over 65 years of experience in the region, we have become a major player in the beauty, fashion and gift sectors, by offering service excellence to our partners and delighting all our customers. We are moving fast from a traditional distributor and retailer for luxury in the Middle East, to a hybrid retailer bringing luxury experiences to the fingertips of customers everywhere.

To fuel the next stage of our growth we are looking to build a world class team. From physical retail through to supply chain and customer loyalty, we aim to use technology and data to continuously improve every aspect of our operations. We are looking for top talent to join us on this journey of exploring new horizons together.

What You'll Be Doing

Our Beauty Consultant is responsible for delivering outstanding customer service to all customers and to use appropriate sales techniques and product knowledge to reach sales targets.

Our Beauty Consultant is accountable for counter cleanliness, stock replenishment, handling new launches, promotion of products and merchandising. Our Consultant is also

required to maintain high levels of standards in terms of grooming.

Build and maintain guest experience standards in order to build strong loyalty

Address customers' queries about products, prices, availability, product uses, and services

Communicate with customers to assess their needs, provide assistance in satisfying those needs an meeting or surpassing customers expectations

Advise customers on product ranges best suited to their needs

Demonstrate usage and benefits of various brands and products

Generate sales, while achieving line and sales targets, using make up knowledge

Sell-out target tracking at store level

Generate daily sales reports

Participate in achieving incentives

Track post-launch sales at store level

Ensure merchandising levels in the store are met as per the brand guidelines

Ensure in store stock replenishment in the appropriate shelves/counters, at appropriate times

Report stock shortages using the stock order form

Ensure stock receipt as per set procedures

What you'll need tosucceed

Minimum 2 years' experience in the beauty industry

What We Can Offer You

With us, you will turn your aspirations into reality. We will help shape your journey through enriching experiences, learning and development opportunities and exposure to different assignments within your role or through internal mobility. Our Group offers diverse career paths for those who are extraordinary, every day.

We recognise the value that you bring, and we strive to provide a competitive benefits package which includes health care, child education contribution, remote and flexible working policies as well as exclusive employee discounts. To view all our perks and benefits, click here

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