

Sales Representative - Alexandria

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Company: Tanqeeb

Location: Bahrain

Category: other-general

A Sales Associate is responsible for all sales activities and sales associate job duties, from greeting customers, answering questions, offering assistance, suggesting items, lending opinions and providing product information.

Individual responsibilities as a Sales Associate may include demonstrating outstanding customer service and selling skills, keeping the selling floor stocked with merchandise, assisting in the display of merchandise or organizing the selling floor and stock areas.

A Sale Associate must process payments by totaling purchases; processing checks, cash, and store or other credit cards.

Maintains a professional attitude with sincerity and enthusiasm reflecting the store's commitment to our customer.

Develops product knowledge by reading current vendor tags and pamphlets and attending training classes in order to communicate it to the customer.

Stays current with promotional events and sales.

Requirements:Basic understanding of sales principles and customer service practicesProficient in verbal and written English languageKnowledge of customer and market dynamics and requirementsSolid communication and interpersonal skillsAbility to read, write and effectively communicate with customers, peers and managementTelephone etiquetteAbility

to multi-task, while being attentive to customers and remaining flexible to the needs of the business Ability to work as part of a team and take initiative independent of direct supervision Physical demands: This position involves constant moving, talking, hearing, reaching, grabbing and standing for at least two consecutive hours. May occasionally involve stooping, kneeling, crouching and climbing ladders Customer service focus Enthusiastic, friendly and energetic with a genuine desire to provide outstanding service Available to work a variety of hours, which may include early mornings, evenings, weekends and overnight shifts High school diploma or equivalent; college degree preferred BS degree in Marketing or related field would be a plus Must also be able to deal with customer refunds courteously and professionally. Sales Associate top skills & proficiency: Customer Service Organization Sales Merchandising Product Knowledge Merchandising Basic Math Dependability Attention to Detail Time Management Team Player Written and Verbal Communication Interpersonal Skills Problem Solving

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