

Sales Executive (Female)

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Company: Tanqeeb

Location: Manama

Category: other-general

Sales Executive (Female)

Mercure Grand Hotel Seef - All Suites Location Manama, Al 'Āşimah, Bahrain Category
Sales & Marketing, Customer & Loyalty, Communication, Revenue Management & Pricing
GRAND MERCURE Job Start Date : 02/03/

Job Start Date :

02/03/ Job Type Permanent JOB DESCRIPTION

Sales Executive (Female)

Through your passion and motivation, you sell memorable experience to guests who stay in your property. You are professional and knowledgeable about your property, and you build strong relationships and create bond with your guests.

What's in it for you:

Employee benefit card offering discounted rates in Accor worldwide

Learning programs through our Academies

Opportunity to develop your talent and grow within your property and across the world!

Ability to make a difference through our Corporate Social Responsibility activities, like Planet 21

What you will be doing:

- + Solicit group, transient and/or banquet business, and reach consistent achievement of sales objectives
- + Establish parameters, quotes and negotiate prices and seal contracts
- + Participate in tradeshows, conventions and promotional events
- + Maintain accounts, contact, activity and business details
- +

Your experience and skills include:

- Relevant sales experience is an asset
- Ability to focus attention on guest needs, remaining calm and courteous at all times
- Highly responsible & reliable
- Excellent communication skills, both written and verbal required
- Strong interpersonal and problem solving abilities

Your team and working environment:

MERCURE

Grand Hotel Seef - All Suite Hotel in Seef is surrounded by the two biggest malls of Bahrain, Seef and City Center. It offers free Wifi, a bar, a terrace with Shisha, a spa and an outdoor pool. Each suite at the 4-star Grand Hotel Seef is designed in classical style.

We are far more than a worldwide leader. We welcome you as you are and you can find a job and brand that matches your personality. We support you to grow and learn every day, making sure that work brings purpose to your life, so that during your journey with us, you can continue to explore Accor's limitless possibilities.

By joining Accor, every chapter of your story is yours to write and together we can imagine tomorrow's hospitality. Discover the life that awaits you at Accor, visit

Do what you love, care for the world, dare to challenge the status quo!

#BELIMITLESS

Diversity & Inclusion for Accor means welcoming each and everyone

and

respecting their differences by giving priority only to qualities and

skills in extending employment and development opportunities.

Our ambition is to provide meaningful employment, a warm and welcoming culture, excellent working conditions and to promote the development of all people, including those with

disabilities.

Do not hesitate to let us know of any specific needs you may have so that we can take them into consideration.

Mexico City, Ciudad de Mexico CDMX (Mexico City), Mexico Category Sales & Marketing, Customer & Loyalty, Communication, Revenue Management & Pricing

Executive Sales - Groups & Events Through your passion and motivation, you sell memorable experience to guests who stay in your property. You are professional and knowledgeable about your property, and...

Dubai, Dubai, United Arab Emirates Category Sales & Marketing, Customer & Loyalty, Communication, Revenue Management & Pricing

Through your passion and motivation, you sell memorable experience to guests who stay in your property. You are professional and knowledgeable about your property, and you build strong relationships and...

Manama, Al 'Āşimah, Bahrain Category Sales & Marketing, Customer & Loyalty, Communication, Revenue Management & Pricing

Sales Manager Through your passion and motivation, you sell memorable experience to guests who stay in your property. You are professional and knowledgeable about your property, and you build strong relationships...

Dubai, Dubai, United Arab Emirates Category Sales & Marketing, Customer & Loyalty,

Communication, Revenue Management & Pricing

Sales Manager. Through your passion and motivation, you sell memorable experience to guests who stay in your property. You are professional and knowledgeable about your property, and you build strong relationships...

Chicago, Illinois, United States Category Sales & Marketing, Customer & Loyalty, Communication, Revenue Management & Pricing

Sales Manager Through your passion and motivation, you sell memorable experience to guests who stay in your property. You are professional and knowledgeable about your property, and you build strong relationships...

Ahmedabad, Gujarat, India Category Sales & Marketing, Customer & Loyalty, Communication, Revenue Management & Pricing

Sales Manager Through your passion and motivation, you sell memorable experience to guests who stay in your property. You are professional and knowledgeable about your property, and you build strong relationships...

Manama, Al 'Āṣimah, Bahrain Category Sales & Marketing, Customer & Loyalty, Communication, Revenue Management & Pricing

Director of sales Through your passion and motivation, you sell memorable experience to guests who stay in your property. You are professional and knowledgeable about your property, and you build strong...

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Sales Manager Through your passion and motivation, you sell memorable experience to guests who stay in your property. You are professional and knowledgeable about your property, and you build strong relationships...

Dubai, Dubai, United Arab Emirates Category Sales & Marketing, Customer & Loyalty, Communication, Revenue Management & Pricing

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