

Sales Consultant

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Company: Tanqeeb

Location: Bahrain

Category: other-general

We are looking for a high-performing Sales Manager to help us meet our customer acquisition and revenue growth targets by keeping our company competitive and innovative. You will be responsible for maximizing our sales team potential, crafting sales plans and justifying those to plans to the upper management.

Responsibilities

Achieve growth and hit sales targets by successfully managing the sales team

Design and implement a strategic business plan that expands company's customer base and ensure it's strong presence

Build and promote strong, long-lasting customer relationships by partnering with them and understanding their needs

Present sales, revenue and expenses reports and realistic forecasts to the management team

Identify emerging markets and market shifts while being fully aware of new products and competition status

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