

## Sales Associate

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Company: Tanqeeb

Location: Manama

Category: other-general

### The Company

Quest Search and Selection are proud to work with one of the largest importers, distributors within spectacles & sunglasses within their -store portfolio within malls, travel and online destinations.

Your role as Sales Associate will be to provide exceptional levels of customer service to all customers.

### Key Responsibilities as Sales Associate –

Assisting customers with inquiries about products, prices, and services by understanding their needs

Providing customers with product recommendations that are best suited to their needs

Utilizing advanced sales techniques to increase sales and focus on upselling and cross-selling

Building long-term relationships with customers, promoting products, and overseeing visual merchandising. Ensuring stock replenishment is reliable at all times.

Integrating CRM at the store level and providing relevant feedback coordinating with

after-sales service with Customer Care Centre

### **Benefits that come along with this Sales Associate position –**

Great work environment

Holidays

Others

### **Skills**

#### **To be qualified for the Sales Associate position –**

At least 1 year + of Sales experience in high-end segment retail

Excellent communication skills - spoken and written

Strong selling skills & customer oriented

Confident, friendly & engaging personality

Graduate or Diploma in Business Administration, sales or related courses

(Arabic Speaking)

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