

## Sales Associate

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Company: Rivoli Group

Location: Bahrain

Category: other-general

### Job Description

Displaying enthusiasm & providing superior customer service

Understanding customer needs and queries about products, prices and services

Advising customers on product ranges best suited to their needs

Achieving the sales target and focus on increasing sales by using advanced sales techniques

Focusing on up selling/ cross selling

Maintaining customer relationships in order to build long term brand loyalty

Handling new launches, promotion of products and visual merchandising

Ensuring stock replenishment at all times

Maintaining general cleanliness, hygiene standards and visual displays

Implementing CRM at the store level and providing relevant feedback

Coordinating with customer care center for after sales service

Generating daily sales report

Following all company procedures in ordering, cash handling and other common practices

## Profile

Graduate or a Diploma in business administration, sales or related courses

Selling experience of at least 2 years preferably in high end segment in retail, eyewear, hospitality or brands

Excellent communication (including spoken and written English)

Preferably Arabic speaker

Strong selling skills & customer oriented

Confident, friendly & engaging personality

Well-mannered and polite

Immaculately groomed & physically fit

Good numerical ability and IT skills

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