

Operations Manager - Alzayani Investments (Powered By Qureos)

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Company: Qureos Inc

Location: Bahrain

Category: other-general

Position Type: Full-Time

Salary: Competitive, based on experience

Alzayani Investments is a leading investment firm specializing in various industries, including real estate, healthcare, and hospitality. We are currently seeking a highly motivated and skilled **Operations Manager** to join our team. In this role, you will oversee and manage the day-to-day operations of our company, playing a crucial role in ensuring smooth business functioning and driving growth.

Key Responsibilities:

Manage daily operations of Al Rifai retail stores and serve as the Single Point of Contact (SPOC) for wholesale and retail sales.

Develop new business, oversee administration, control P&L, and manage inventory.

Monitor operating costs, identify cost reduction opportunities, challenge unauthorized activity, and ensure value for money.

Lead the sales team to achieve growth and meet sales targets through recruitment, objective setting, coaching, and performance monitoring.

Implement effective merchandising strategies and product placement to enhance

the customer shopping experience.

Lead major change and property development projects, such as mall developments and new store openings.

Present sales, revenue, and expense reports, along with realistic forecasts, to the management team.

Monitor sales team performance and provide relevant training.

Maintain professional appearance, positive attitude, and adherence to safety, security, and legal procedures.

Demonstrate a healthy work attendance and positive approach towards subordinates, superiors, and customers.

Be flexible to work at various locations as per company requirements.

Requirements:

Bachelor's degree in Business Administration, Operations Management, or a related field.

Proven experience as an Operations Manager or in a similar role.

In-depth knowledge of business operations, financial management, and project management.

Strong leadership and people management skills.

Excellent communication and interpersonal skills.

Ability to analyze data and make data-driven decisions.

Strong problem-solving and decision-making skills.

Proficient in Microsoft Office and other relevant software.

Knowledge of relevant laws and regulations.

Proactive with a strong attention to detail.

Ability to work under pressure and meet tight deadlines.

Experience in the investment industry is a plus.

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