

Job Opportunity as a Credit Cards Development Manager at Zain Bahrain

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Company: Tanqeeb

Location: Bahrain

Category: other-general

Opportunity description

Zain Jordan is offering a as a Credit Cards Development Manager at Zain Bahrain.

Duties & responsibilities

Introduce credit card product to the market and increase its popularity.

Build and present a comprehensive business case for the credit card product

Perform a comprehensive financial analysis to calculate the cost structure and establish the breakeven analysis for the credit card offering.

Project and track the expected credit cards issued, as well as assess their ongoing

performance

Stay up-to-date on industry trends and regulatory requirements related to credit cards

Research and explore ancillary products that can be associated with the company's credit cards

Investigate loyalty programs that can be introduced to enhance customer experience and retain their loyalty

Develop and implement strategies to increase credit card usage and penetration

Monitor and analyze the performance of the credit card portfolio to identify areas of improvement

Work with service providers to resolve any customer issues related to credit cards

Foster relationships with key stakeholders such as service providers and merchants

Collaborate with internal departments such as marketing, risk management, and customer service to ensure seamless delivery of credit card services

Develop and maintain effective partnerships with key merchants and vendors to increase credit card usage and acceptance

Collaborate with internal teams to ensure proper training and support are provided to employees handling credit card services

Ensure compliance with all relevant laws, regulations, and company policies related to credit card operations.

degree in finance, business, or related field

A minimum of 5 years of experience in the banking industry with a focus on credit cards

Strong analytical and financial modeling skills

Experience in the credit card industry is a plus

Excellent interpersonal and communication skills

Ability to work independently and meet deadlines

Strong leadership and team management skills

Ability to develop and deliver presentations to a variety of audiences

Strong problem-solving and decision-making skills

Ability to work in a fast-paced, dynamic environment and handle multiple tasks simultaneously

Knowledge of credit card processing systems and technologies

Proven track record of successfully managing and growing a credit card portfolio

Strong negotiation and relationship building skills

Experience with data analysis and interpretation

Strong project management skills

Knowledge of credit card industry trends and best practices.

Years of Experience

5+

Job location

Bahrain (Manama)

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