

International Business Development Manager

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Company: Ambiris International Recruitment

Location: Manama

Category: other-general

Market Analysis: Conduct market research to identify trends, customer needs, and competitive landscape within the EMEA food processing machinery market.

Strategic Planning: Develop and execute a comprehensive business development strategy to expand market share and achieve revenue targets.

Client and Partner Relationship Management: Build and maintain strong relationships with key clients, distributors, and strategic partners in the region.

Sales and Revenue Growth: Achieve and exceed sales targets, utilizing a consultative approach to understand and address customer needs.

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