

Intern - Business Developer

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Company: Tanqeeb

Location: Manama

Category: other-general

We are a fast-growing ad-tech startup looking for a driven and motivated Business Development Manager to join our team. As a key member of our team, you will be responsible for identifying, pursuing and closing new business opportunities to drive revenue growth.

Responsibilities:

- Conduct market research and identify new business opportunities
- Build relationships with potential clients and maintain existing ones
- Develop and implement sales strategies to achieve company targets
- Prepare and present sales proposals and presentations to potential clients
- Negotiate contracts and close deals
- Stay up-to-date with industry trends and market developments

Requirements:

- Bahraini looking for a job
- Bachelor's degree in Business, Marketing, or related field
- Excellent communication, presentation, and negotiation skills
- Ability to think strategically and develop creative solutions
- Strong analytical and problem-solving skills
- Ability to work independently and as part of a team
- Passion for the ad-tech industry and a deep understanding of the digital advertising landscape

At our company, you will have the opportunity to work with a talented and driven team, while also enjoying a flexible and dynamic work environment. If you are a driven and results-oriented individual with a passion for ad-tech, we want to hear from you!

Please submit your resume and a cover letter to [mailto: \[اضغط هنا لمشاهدة البريد الإلكتروني \]](mailto: [اضغط هنا لمشاهدة البريد الإلكتروني])

. We cannot wait to see what you can bring to our team!

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