

General Manager

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Company: Business Umbrella

Location: Manama

Category: other-general

General Manager - Jordan Market (Electronics Manufacturing)

Job Overview:

We are seeking an accomplished and strategic General Manager to lead our operations in the Electronics Manufacturing sector within the Jordanian market. The ideal candidate will be a visionary leader with a strong track record in managing manufacturing processes, driving business growth, and building successful teams. If you have a deep understanding of the electronics manufacturing industry and are ready to take on a leadership role in Jordan, we invite you to apply.

Responsibilities:

Strategic Leadership:

Develop and execute business strategies to drive revenue growth and market share in the electronics manufacturing sector in Jordan.

Provide visionary leadership to align the organization with industry trends and customer demands.

Operations Management:

Oversee and optimize manufacturing processes to ensure efficiency, quality, and on-time delivery of electronic products.

Implement best practices for production, quality control, and supply chain management.

MarketExpansion:

Identify opportunities for business expansion within the Jordanian market.

Develop and implement market penetration strategies to increase the company's footprint.

StakeholderEngagement:

Build and maintain strong relationships with clients, suppliers, and key stakeholders.

Collaborate with partners to enhance business partnerships and explore new business opportunities.

FinancialManagement:

Develop and manage budgets, financial forecasts, and performance metrics for the Jordanian market.

Implement cost-effective measures while maintaining high-quality manufacturing standards.

TeamLeadership:

Lead and inspire a diverse team, fostering a collaborative and high-performance culture.

Provide mentorship and guidance to ensure the team meets operational and financial objectives.

Compliance andRegulations:

Ensure compliance with local regulations, industry standards, and quality certifications.

Stay updated on changes in regulations that may impact manufacturing operations.

Qualifications:

Bachelor's degree in Business Administration, Engineering, or a related field. Master's degree is a plus.

Proven experience as a General Manager in the Electronics Manufacturing sector.

Strong understanding of electronics manufacturing processes and industry trends.

Exceptional leadership and strategic planning skills.

Requirements:

Demonstrated success in driving revenue growth and achieving business targets.

Excellent interpersonal and communication skills.

Ability to work collaboratively in a multicultural environment.

In-depth knowledge of the Jordanian electronics manufacturing industry.

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