

Flutter Software Engineer

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Company: AYEN

Location: Manama

Category: computer-and-mathematical

Looking for a dynamic sales role with a company that is experiencing tremendous growth?

Look no further!

Our client is seeking a Territory Sales Manager to join their team and cover a

South Carolina territory, with a preference for candidates located in Columbia or Charleston.

The ideal candidate for this role will have experience selling PPE or working as a Safety Manager. As the Territory Sales Manager, you will be responsible for devising effective sales and marketing strategies, analyzing data to find the most efficient sales methods, meeting with customers to address their concerns and provide solutions, and discovering sales opportunities through consumer research. Additionally, you will be responsible for presenting safety products and services to prospective customers, participating in industry or promotional events to cultivate customer relationships, and assessing sales performance according to KPIs.

To be successful in this role, you must have excellent communication skills, organizational and leadership ability, and a problem-solving aptitude. The client is seeking a goal-driven and analytical individual who understands customer needs and is eager to grow the client's sales.

The client offers a highly competitive compensation package, including a base salary and commission, monthly car allowance/gas/business expenses, and a comprehensive benefits package. If you are an experienced Territory Manager or Safety Manager with a proven track record of increasing sales and revenue, this is an excellent opportunity to join a growing company and make a significant impact in the

safety industry.

Don't wait - apply today to take the next step in your career!

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