

Credit Controller

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Company: ENTERTAINER FZ LLC

Location: Bahrain

Category: business-and-financial-operations

Overview: The ENTERTAINER is on the lookout for a meticulous and seasoned Credit Controller to enhance our finance team's capabilities. As a pivotal component of our financial operations, the Credit Controller will spearhead our credit and collections strategy, driving the timely acquisition of payments and reducing credit risk. We are searching for an individual with a keen analytical mind, exceptional communication skills, and a forward-thinking attitude towards credit management.

Key Responsibilities

- Proactively manage and collect outstanding customer account balances to ensure the resolution of dues. Achieve or surpass monthly collection targets, contributing to the company's financial health.
- Cultivate customer relationships to ensure prompt payments while preserving high retention rates.
- Analyse and reduce debtor balances, aiming for continuous improvement in Days Sales Outstanding (DSO).
- Conduct intricate account reconciliations to resolve discrepancies.
- Uphold and enforce stringent credit and collection policies within your team.
- Engage in effective communication with customers and coordinate with internal teams such as sales to streamline processes.
- Oversee and manage closed receivables and coordinate with third-party collection agencies as necessary.
- Maintain accurate records on the vendor registration portal, ensuring compliance and proper documentation.
- Guarantee that all invoices are issued in alignment with client agreements.
- Address customer inquiries promptly and efficiently on a daily basis.
- Engage in face-to-face meetings with clients to address account-related issues and promote seamless business operations.
- Accurately record and allocate information within the system.
- Actively seek out and recommend opportunities for business improvement.
- Engage in direct dialogue with Sales Managers and the Country Manager

regarding payment issues, keeping them informed about financial interactions with clients. Regularly report to the Head of Credit Control, escalating issues as needed. Fulfil the company's service guarantees, ensuring customer satisfaction. Foster clear and effective communication within the team, promoting a collaborative work environment.

Qualifications: Bachelor's degree in finance, accounting, business administration, or a relevant field preferred. 2-3 years of proven experience in credit control or accounts receivable roles. Demonstrated expertise in credit risk analysis and customer account management. Profound knowledge of financial principles, credit terms, and risk assessment practices. Exceptional verbal and written communication skills for effective customer and internal interactions. Analytical abilities to evaluate financial data and determine appropriate credit limits and terms. Precision in managing financial records, ensuring accuracy and regulatory compliance. Proficiency in financial software, spreadsheets, and accounting systems.

Collaborative spirit to work synergistically with finance, sales, and other departments.

Personal Attributes: Proactive problem-solver with an analytical approach. Unwavering attention to detail, prioritizing data accuracy and integrity. Adaptive to evolving priorities within a dynamic, fast-paced setting. Clear communicator capable of demystifying complex concepts for various audiences. Team-oriented professional eager to work across different sectors of the organization. Exceptional organizational skills, capable of juggling multiple tasks and projects concurrently. A positive outlook coupled with a readiness to embrace new challenges and responsibilities. Join The ENTERTAINER team where your diligence as a Credit Controller will be instrumental in driving our fiscal discipline and enhancing our market position. If you are ready to take on this challenge and contribute to our success story, we look forward to your application. Powered by JazzHR

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