

Clinical Sales Advisor

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Company: Nonin Medical, Inc.

Location: Bahrain

Category: other-general

JobScope

Rate negotiation and procurement with OceaCarriers

Relationship with Carriers to support local, regional and globalstrategy

Maintaining trade-lane freight standard rate to BusinessDevelopmentteam

Provide technical advice and market intelligence to BusinessDevelopment to price product with competitive and sustainablegrowth

Intervene where needed with regards to rates and contractclarification/dispute, space issues withcarriers

Timely response to theTenders/RFQs

Coordinate and maintain records on Tariffs provided by Globalprocurement Centre especially on TPTrades

Requirements

Diploma/Degree in Supply Chain Management and minimum 2 3 yearsexperience in freight

forwarding procurement or shipping line(FCL/LCL/RORO)

Experience in Tariff management and Tendermanagement

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