

Business Development Executive

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Company: Tanqeeb

Location: Manama

Category: other-general

Job description:

KEY RESPONSIBILITIES:

- Develop and maintain effective relationship with the existing customers.
- Identify business development opportunities from customers.
- Constantly create revenue generating channels from Cross Selling and Upselling streams to new and existing customers.
- Collaborate with the team to achieve its objectives and targets.
- Increase cross selling and up-selling opportunities.

- Ensure Sales targets are met.

Job Requirements (Experience and education)

- Bachelor's Degree (Logistics preferably)
- 2-5 years' experience of Customer Service preferably handling key business clients
- Ability to handle challenging situation in a composed manner
- Excellent English Verbal & Written skills

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