

## Business Development- EedenBull

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Company: PayTech Nexus Ltd

Location: Manama

Category: other-general

### Concept Overview

#### Introduction

The financial landscape is evolving rapidly. With the shift towards digitalization and the increased need for seamless, intuitive payment solutions, there's a growing opportunity for innovative solutions to take the lead. EedenBull's Q Business platform stands poised to fill this niche.

The Q Ambassador Initiative is designed as an international programme to introduce, promote, and integrate Q Business into banks and card issuers globally. By leveraging a network of trained sales agents, EedenBull plans to make a lasting impact in the financial industry. We are looking for experienced sales people with an entrepreneurial spirit to sell our Q Business platform into banks and other financial institutions.

#### Objectives

- 1. Expand Global Reach**To establish EedenBull's presence in pivotal financial markets and ensure that Q Business becomes a sought-after solution for banks and card issuers.
- 2. Empower Local Champions**Equip sales agents with the necessary tools, knowledge, and support to champion EedenBull effectively in various territories.
- 3. Cultivate Relationships**To nurture long-term, profitable partnerships between EedenBull and its clientele, ensuring mutual growth and success.

#### Key Components

- 1. Training & Certification**A rigorous training regime to ensure that each Q Ambassador is well-versed in Q Business, its unique selling points, and its advantages in the evolving fintech

landscape.

2. **Support Infrastructure:** A dedicated support system designed to assist Q Ambassadors in their sales pursuits, from addressing technical concerns to refining their sales strategies.
3. **Incentive Structures:** A robust commission and reward structure that compensates based on sales performance and encourages the cultivation of strategic partnerships.
4. **Marketing & Sales Kits:** A suite of tools, including brochures, presentation decks, demo accounts, and more, to aid ambassadors in their sales efforts.
5. **Feedback Loop:** An integral system for collecting on-ground feedback, ensuring that the Q Business platform remains in tune with the needs and preferences of its target audience.
6. **Commission Only:** We are offering a very generous commission-only deal with expected on-target earnings of US\$90,000 - \$150,000 per year.

### **Programme Benefits**

#### **For Sales Agents (Q Ambassadors):**

An opportunity to be part of a pioneering product in the financial tech space.

Comprehensive backing in terms of training and support.

Attractive financial rewards and avenues for recognition.

### **Conclusion**

The Q Ambassador Initiative is not merely a sales programme; it's a mission to change the face of digital payments globally. By deepening our roots in vital financial markets, we aim to redefine payment experiences across the board. We invite passionate individuals to become part of this exciting journey.

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### **Cross References and Citations:**

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