

Business Development Associate, Arabic & English speaking - Bahrain

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Company: Tanqeeb

Location: Manama

Category: other-general

Disrupt the market. Create economic energy. Help organizations build thriving, engaged workplace cultures.

As a business development associate at Gallup, you will unlock the world's potential by generating sales of our analytics and advice.

Your competitive nature fuels your desire to create change where no one has before, and your endless grit won't let you stop until you hit your goals. Whether it's finding prospective customers, creating sales strategies or building influential partnerships, you're committed to doing what it takes to live out Gallup's mission to change the world. With exposure to senior leadership and continuous opportunities to grow and develop, you'll be challenged every day as you grow your expertise in the consultative sales process and find a practice area you're inspired to pursue deeply.

Being a natural sales leader is already in your blood, and your past successes prove you have what it takes to dream big and accomplish even bigger. If you're ready to change the way people live and how organizations operate, join us. The possibilities are endless.

Who We Want

Game changers with the courage and determination to identify and create successful business opportunities.

Performance-oriented consultants who influence clients with their strategic thinking and insightful business recommendations.

Innovative visionaries whose intellectual curiosity has cemented their reputation for thinking outside the box.

Confident risk takers who instinctively know how to manage high-stakes situations.

Savvy relationship builders with the innate ability to create powerful alliances with internal and external stakeholders.

Natural orchestrators who integrate people, processes and products seamlessly.

Brand ambassadors who live out Gallup's mission to change the world.

What You Need

Bachelor's degree required

At least of one year of experience in sales, fundraising, recruiting, or entrepreneurial efforts in school, internship, or professional work preferred

Track record of outstanding performance in education, activities, and previous work experiences

Full fluency in English and Arabic (Written, Spoken and Reading fluency in both languages)

What We Offer...

We build exceptional workplaces, starting with our own. We focus on developing your strengths — what you do *right*, rather than what you do wrong — and helping you be engaged at work.

When you work at Gallup, you'll benefit from:

An individualised and flexible work schedule

A comprehensive benefits package including competitive salary and health insurance

A strengths-based, engagement-focused and performance-oriented culture

World-class managers who support, position, empower and engage you

Ongoing learning and development opportunities

Mission-driven work that changes the lives of people around the world

Gallup is an equal opportunity/affirmative action employer that celebrates, supports and promotes diversity and inclusion. We will consider all qualified applicants without regard to race, colour, religion, sex, national origin, disability, sexual orientation or gender identity, or any other legally protected basis, in accordance with applicable law.

Agencies : we are not partnering with agencies for this role nor accept unsolicited resumes and will not be responsible for any fees or expenses related to such unsolicited resumes and/or applicants.

Primary Location

Bahrain-Manama

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